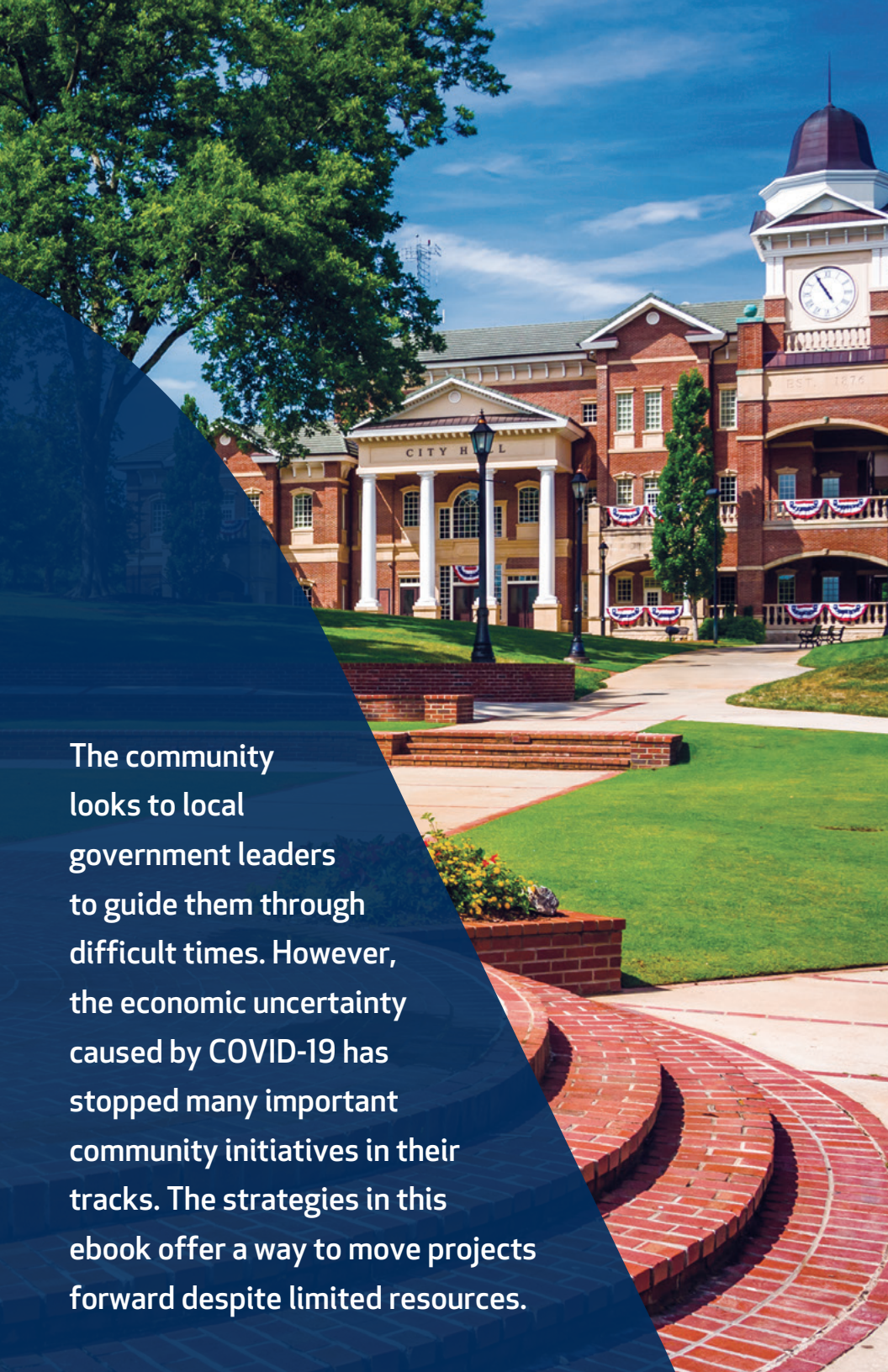




Five Key Responses to COVID-19

for Local Government

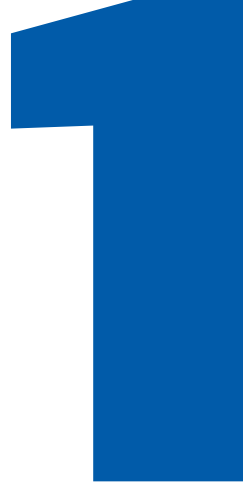


The community looks to local government leaders to guide them through difficult times. However, the economic uncertainty caused by COVID-19 has stopped many important community initiatives in their tracks. The strategies in this ebook offer a way to move projects forward despite limited resources.



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- 2 Improve Infrastructure Without Increasing Taxes
- 3 Improve the Resilience of Your Infrastructure
- 4 Improve Accuracy of Capital Planning
- 5 Implement Key Projects Now



Find Innovative Ways to Drive Economic Development

COVID-19-related business closures and job losses have caused local government budgets to shrink. Revitalization projects can spur growth and development, but the shortage of funds creates a cycle that's hard to break. There's still an opportunity to drive growth without upfront costs.

Through energy projects, ABM provides creative funding strategies for local governments. By implementing cost-saving energy conservation measures, we enable you to self-fund infrastructure improvements and revitalization efforts, such as:

- Smart city initiatives
- Electric vehicle charging stations
- Repair or replacement of windows and roofs
- Renewable energy technology

“

**We have once again
selected ABM to provide
these energy efficiency
improvements as they have
proven they can provide the
best value for the city.**

*Kai Degner,
Member of City Council,
Harrisonburg, Virginia*

”



Improve Infrastructure Without Increasing Taxes

With unemployment high and many households under financial stress, raising taxes is highly unpopular. But aging roofs still need to be replaced. Outdated HVAC equipment still needs to be upgraded. And outmoded energy management controls can be causing even more revenue losses.

Reduce Energy Costs to Invest in Infrastructure

ABM has the engineering, municipal funding, and project management resources to plan, implement, and design infrastructure projects without upfront costs. Through Guaranteed Savings projects, we identify operational energy savings that can be used to fund critical infrastructure projects. As a result, the community enjoys the benefits of improved facilities and systems without the burden of increased taxes.

“

**ABM's customized program
is providing us with an
efficient way to upgrade
and maintain the city's
facilities while saving us
time and money.”**

*Ms. Courtney Barker
City Manager of Satellite Beach,
Florida*

”



Improve the Resilience of Your Infrastructure

Budgets are tight enough. There's hardly any room for the unexpected. When infrastructure fails unexpectedly, the costs can quickly spiral. Emergency contractors, firms, and project managers are expensive, and the costs ripple throughout the community. ABM helps you shift from a reactive stance to a proactive one. We combine knowledge of infrastructure assessment, project management, and fiscal solutions to develop options for improvement. Once a plan has been finalized, we also have the resources to implement a turnkey solution that prevents failures or reduces losses when emergencies happen.



Improve Accuracy of Capital Planning

Capital planning for infrastructure improvements is challenging because of the level of complexity involved. ABM provides the range of expertise to help you assess the cost of capital investments more accurately:

- **Engineering** – We understand how to assess your assets and identify solutions that will offer benefits across your entire infrastructure.
- **Budget assistance** – We help you navigate the complexities of your financial options and offer creative funding strategies – some that even come with no upfront costs.
- **Project management** – You can focus on civic engagement while our project managers ensure that you receive a turnkey solution.

“

The partnership between
Turner County and ABM
helped us take a better look
at how to make an impactful,
long-term difference in our
infrastructure.

*Sam McCard
District 3 Commissioner of
Turner County, Georgia*

”



Implement Key Projects Now

It may feel like you only just recovered from the Great Recession. And now important capital projects must be delayed – again. ABM's creative funding strategies and infrastructure expertise provide a path forward to getting these projects done without having to wait for capital to become available.

“

The customized program that is being provided by ABM will have a tremendous impact on the county's facilities.

*Teresa Doehring
Administrator of Saint Joseph County,
Michigan*

”



How We Help



Lighting Upgrades and Smart Controls



Guaranteed Savings



HVAC and Healthier Air Quality



Operations including HVAC, Landscaping and Engineering



Sustainability, Renewables, and Water Conservation



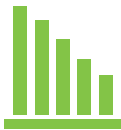
Critical Preventive Maintenance



Electrical Power and Safety



Enhanced cleaning and disinfection



On average,
ABM efforts help clients
reduce energy use by 23%



ABM has
50+ years of experience
serving government agencies



Contact ABM for solutions
that help you lead the recovery.

Call **866.624.1520** or visit **[ABM.com/Energy](https://www.abm.com/Energy)**